

## Senior Consultants

### **Kemsey J. Mackey, MSW, President**

Strategic planning, program development

### **William D. Neigher, Ph.D., CEO**

Strategic management and fundraising

### **Gus Mavraganis**

Website development, management

### **Joel B. Charm, CIH**

Health, safety, environmental compliance

### **Leanard Altamura, DSW**

Leadership, organizational development

### **Kathryn Keller, Ph.D.**

Regulatory compliance, HIPAA, licensure

### **Michael L. Siman, Ph.D.**

Market research, CQI, grants development

### **Jonathan A. Morell, Ph.D.**

Evaluation, information technologies

- **STRATEGIC PLANNING**
- **STRATEGIC MANAGEMENT**
- **LEADERSHIP DEVELOPMENT**
- **FUNDRAISING & GRANTS**
- **BRANDING, POSITIONING**
- **EMPLOYEE ASSISTANCE**
- **FINANCIAL FEASIBILITY**
- **BUSINESS DEVELOPMENT**
- **FACILITIES PLANNING**
- **REGULATORY COMPLIANCE**
- **REVENUE ENHANCEMENT**
- **REENGINEERING**
- **CONFLICT RESOLUTION**



**THE VANTAGEPOINT GROUP, LLC**  
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## THE VANTAGEPOINT GROUP, LLC

VISION  
STRATEGY  
RESULTS



**HELPING BUSINESS  
AND ORGANIZATIONS  
THRIVE!**

**973.600.4004**

[www.thevantagepointgroup.com](http://www.thevantagepointgroup.com)

# HELPING BUSINESS AND INDUSTRY THRIVE!

**THE VANTAGEPOINT GROUP, LLC** is a comprehensive consulting firm that helps business and organizations thrive. During good times and bad.

We bring fast-track planning and management techniques. We are results and mission driven. We can help you *quickly* develop, evaluate, or improve

**Realistic 3-yr. proforma forecast of revenue and expense**

**Operational efficiency**

**Market share and penetration**

**Mission, vision and values**

**Business unit goals and results**

**Strategic planning and implementation**

**Competitor and benchmarking data**

**Branding, marketing and positioning**

**Customer satisfaction and quality assessment**

**Staff training and development**

Our senior consultants have extensive experience in the industry, and our professional staff bring commitment and resources to every client. Our services are extraordinary; our fees are not. There is no charge for an initial consultation. *See your future from our VANTAGEPOINT!*



Providing excellence in...

## LEADERSHIP DEVELOPMENT

- EXECUTIVE COACHING

## STRATEGIC PLANNING

- LONG RANGE PLANNING
- COMPETITOR ANALYSIS
- FORECASTING

## STRATEGIC MANAGEMENT

- REENGINEERING
- DOWNSIZING, OUTPLACEMENT

## HUMAN RESOURCES

- MANAGEMENT TRAINING
- STAFF DEVELOPMENT
- EMPLOYEE ASSISTANCE PROGRAM
- UNION RELATIONS
- CONFLICT RESOLUTION
- EMPLOYEE RELATIONS
- STRESS MANAGEMENT



THE  
VANTAGEPOINT  
GROUP. LLC

## QUALITY ASSURANCE

- CQI, TQM, 6 SIGMA, PDSA
- RESOURCE MANAGEMENT
- PERFORMANCE MEASUREMENT

## FACILITIES

- MASTER PLAN, DESIGN/BUILD
- EFFICIENCY STUDIES
- ACCREDITATION, COMPLIANCE

## STRATEGIC MARKETING

- BRANDING, POSITIONING

## REVENUE ENHANCEMENT

## FINANCIAL FEASIBILITY STUDIES

## RISK MANAGEMENT

## REGULATORY COMPLIANCE

## WEBSITE DESIGN, SUPPORT

### QUALITY COMMITMENT

We will anticipate and exceed the expectations of our clients in every engagement, with every contact, and without exception.

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